SDINTERNATIONAL

University

LETTER OF AGREEMENT

1200 S JAY ST ABerdun SD 57401-1198

This contract confirms that the South Dakota Department of Tourism & State Development (SDDT&SD) and the South Dakota International Business Institute (SDIBI) have entered into an agreement for SDIBI to carry out the following export promotion activities and foreign direct investment (FDI) activities:

CONTRACT PERIOD: The contract period shall be from March 1, 2006 to June 30, 2006.

EXPORT PROMOTION ACTIVITIES TO BE PERFORMED:

1) International Business Seminars

A) Provide one seminar by June 30, 2006, for South Dakota exporters on a yet-to-be determined topic. Most likely the workshop will be on "Doing Business in the PRC".

2) International Trade Leads & Consulting

- A) SDIBI will consult and assist South Dakota companies with general and specific international business issues on a request basis.
- B) SDIBI will provide international trade leads obtained from a variety of sources to 130 South Dakota companies who have signed up for this service.

3) South Dakota Exporters Directory

- A) SDIBI will maintain the electronic version of the South Dakota Exporters Directory in order to assure that South Dakota made products are effectively promoted in cyberspace.
- B) SDIBI will keep a number of hard copies of the directory on file for those who do not have internet access to the electronic version of the Directory.

4) EX-IM Bank City/State Program

A) SDIBI will conduct a direct mailing campaign to mainta awareness of EX-IM Bank's export finance products. <code>SDIB</code> $\widehat{f I}$ will provide additional consultations and follow-up in order to assure that South Dakota companies can make an



informed decision whether or not they would like to take advantage of EX-IM Bank's services.

B) Serve as the South Dakota liaison for the City/State EX-IM Bank financing programs.

5) Other Promotion Activities

- A) A brochure listing all the available export assistance services will be mailed to all South Dakota companies.
- B) SDIBI will keep up-to-date information on SDIBI's webpage that serves as an international business resource.
- C) SDIBI will continue assisting all entities in the State of South Dakota with international business related issues or needs, responding to the international mailings and requests received by the SDDT&SD.
- D) SDIBI will purchase South Dakota WISER statistics on international trade and post them on SDIBI's website.

FOREIGN DIRECT INVESTMENT ACTIVITIES TO BE PERFORMED:

SDIBI will focus on dairy development as this industry sector appears to generate the highest return on investment for South Dakota. Additionally SDIBI will attempt to couple green house projects with ethanol plants in collaboration with Broin & Associates and Dalsem Energy Systems of the Netherlands. SDIBI will also continue to work with other FDI opportunities as they arise.

- A) SDIBI will continue to nurture its relationship with Hanul Professional Law Corporation of South Korea in order to couple more South Korean investors with South Dakota producers to built new dairy projects in South Dakota through the State's Regional Center. SDIBI expects a minimum of 5 additional EB-5 projects in 2006.
- B) SDIBI will recruit for an English/Dutch trade mission to South Dakota scheduled in April 23-29, 2006, and one to be scheduled later in the year. Recruitment will involve promotional activities in Holland, Canada, Ireland and the United Kingdom. SDIBI expects to recruit a minimum of 5 additional non-EB-5 projects in 2006.

C) SDIBI will explore with Broin & Associates and Dalsem Energy Systems ways to couple greenhouse projects with ethanol plants. Initial research indicates economic viability and a more formalized feasibility study will have to be completed before investments can be attracted and a first project built. SDIBI hopes that 1 project in 2006 will be initiated.

SDDT&SD AGREES TO:

- 1) Provide SDIBI with appropriate links to SDDT&SD's webpage.
- 2) Provide SDIBI with ample recruitment promotional material currently used by SDDT&SD.
- 3) Assist in creating awareness of SDIBI's export promotion activities and services.

REPORTING: The SDIBI will provide the SDDT&SD Commissioner a monthly report by the last business day of each month. The report shall provide information on each of the services addressed in this agreement. Additionally, each monthly report shall provide a summary of expenses incurred as they pertain to this agreement.

PAYMENTS: The SDDT&SD shall make two payments with the first payment of \$34,208 due on March 1, 2004 and the second payment of \$3,801 upon receipt of the final monthly report on June 30, 2006.

Partrick Schloss, President Northern State University Marty Davis, Acting Secretary South Dakota Department of Tourism & State Development

Date: <u>2/24/06</u>

Date: 2/21/06

State Agency coding (MSA Center): 0410 01 State Agency MSA Company for which contract will be paid: 1000 Object/Sub-object MSA account to which voucher will be coded: 52041400 Name and phone number of contact person in State Agency who can provide additional information regarding this contract: Marty Davis 773-4010

Contract Number:		Date Paid:			Edit Payment
W. A.			esta de la companya dela companya dela companya dela companya de la companya dela companya de la		hr.
Contract Number:	06-0400-044	Pale Pald:	06/16/2006	Annount:	\$3,801.00
Contract Number:	06-0400-044	Data Raid.	03/22/2006	Amount	\$34,208.00

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This contract confirms that the South Dakota Department of Tourism & State Development (SDDT&SD) and the South Dakota International Business Institute (SDIBI) have entered into an agreement for SDIBI to carry out the following export promotion activities and foreign direct investment (FDI) activities:

CONTRACT PERIOD: The contract period shall be from July 1, 2006 to December 31, 2006.

EXPORT PROMOTION ACTIVITIES TO BE PERFORMED:

1) International Business Seminars

A) Provide a minimum of four seminars for South Dakota exporters on the ABCs of international business (tools of the trade.

2) International Trade Leads & Consulting

- A) SDIBI will consult and assist South Dakota companies with general and specific international business issues on a request basis.
- B) SDIBI will provide international trade leads obtained from a variety of sources to 168 South Dakota companies who have signed up for this service.

3) South Dakota Exporters Directory

- A) SDIBI will maintain the electronic version of the South Dakota Exporters Directory in order to assure that South Dakota made products are effectively promoted in cyberspace.
- B) SDIBI will keep a number of hard copies of the directory on file for those who do not have internet access to the electronic version of the Directory.

4) EX-IM Bank City/State Program

SDIBI will conduct a direct mailing campaign to maintain awareness of EX-IM Bank's export finance products. SDIBI will provide additional consultations and follow-up in corder to assure that South Dakota companies can make an

informed decision whether or not they would like to take advantage of EX-IM Bank's services.

B) Serve as the South Dakota liaison for the City/State EX-IM Bank financing programs.

5) Other Promotion Activities

- A) A brochure listing all the available export assistance services will be mailed to all South Dakota companies.
- B) SDIBI will keep up-to-date information on SDIBI's webpage that serves as an international business resource.
- C) SDIBI will continue assisting all entities in the State of South Dakota with international business related issues or needs, responding to the international mailings and requests received by the SDDT&SD.

FOREIGN DIRECT INVESTMENT ACTIVITIES TO BE PERFORMED:

SDIBI will focus on dairy development as this industry sector appears to generate the highest return on investment for South Dakota. Additionally SDIBI will continue to work on coupling green house projects with ethanol plants through collaboration with Broin & Associates and Dalsem Energy Systems of the Netherlands. SDIBI will also continue to work with other FDI opportunities as they arise.

- A) SDIBI will continue to nurture its relationship with Hanul Professional Law Corporation of South Korea in order to couple more South Korean investors with South Dakota producers to built new dairy projects in South Dakota through the State's Regional Center. SDIBI expects a minimum of 3 additional EB-5 projects in 2006. SDIBI also will attempt to improve the application process for the EB-5 program by working with our congressional delegated and the USCIS.
- B) SDIBI will attempt to recruit additional milk processing capacity to South Dakota through an update of a "Dairy Industry Study" which will be utilized to invite milk processors or dairy support industries to analyze the opportunities that exist in South Dakota. International and domestic companies will be targeted.

C) SDIBI will continue to work with Broin & Associates and Dalsem Energy Systems on ways to couple greenhouse projects with ethanol plants.

SDDT&SD AGREES TO:

- 1) Provide SDIBI with appropriate links to SDDT&SD's webpage.
- 2) Provide SDIBI with ample recruitment promotional material currently used by SDDT&SD.
- 3) Assist in creating awareness of SDIBI's export promotion activities and services.

REPORTING: The SDIBI will provide the SDDT&SD Commissioner a monthly report by the last business day of each month. The report shall provide information on each of the services addressed in this agreement. Additionally, each monthly report shall provide a summary of expenses incurred as they pertain to this agreement.

PAYMENTS: The SDDT&SD shall make two payments with the first payment of \$44,219 due on July 1, 2006 and the second payment of \$4,913 upon receipt of the final monthly report on December 31, 2006.

Partrick Schloss, President Northern State University Richard Benda, Secretary South Dakota Department of Tourism & State Development

Date: 6-27-06

Date:

MSA Center; 041001 MSA Company: 1000

Object/Sub-object MSA account; 52041400

Name & phone number of contact person: Marty Davis 773-3301

DETAILED BUDGET (July 1, 2006 - December 31, 2006)

	NSU	State	Total
EXPORT PROMOTION ACTIVITIES:			
1) International Business Seminars Mr. Bollen, SDIBI Director (Mr. Bollen will devote 5% of his time to the project - \$77,000 x 5%)	\$3,850		
Ms. Brick, SDIBI Secretary (Ms. Brick will devote 20% of her time to this project - \$24,000 x 20%)	\$4,800		
Fringe Benefits (The fringe benefit rate is 23.5% of salaries - \$8,650 x 23.5%)	\$2,024		
Contractual (5 speakers at a speaking fee of \$400 each; transportation/ accommodations per diem cost will average \$700 each		\$5,500	
Flyers and Materials for seminars (5 workshops @ \$250 each)		\$1,250	
Conference room cost (2 @ \$350 each)		\$ 700	
Supplies/faxing/phoning/mailing Personnel	·	\$1,500	
Total project cost	\$10,674	\$8,950	\$19,624
2) International Trade Leads and Consul Mr. Bollen, SDIBI Director (Mr. Bollen will devote 5% of his time to the project - \$77,000 x 5%)	ting \$1,925		
Ms. Brick, SDIBI Secretary	\$ 600		

(Ms. Brick will devote 5% of her time on this project - \$24,000 x 5%)

Fringe Benefits (The fringe benefit rate is 23.5% of salaries - \$2,525 x 23.5%)	\$ 5	593			
Student Labor (20 hours a week x 25 weeks x \$6)	\$1,5	500	\$1,50	00	
Supplies/postage/faxing/phoning			\$ 60	00	
Total project cost	\$4,0	618	\$2,1	00	\$6,718
3) South Dakota Exporters Directory Ms. Brick, SDIBI Secretary (Ms. Brick will devote 20% of her time on this project - \$24,000 x 20%)	\$2,4	400			
Fringe Benefits (The fringe benefit rate is 23.5%) of salaries - \$2,400 x 23.5%)	\$!	564			
Student Labor (10 hours a week x 25 weeks x \$6)			\$1,5		
		 964			\$4,464
(10 hours a week x 25 weeks x \$6)		964		-	\$4,464
(10 hours a week x 25 weeks x \$6) Total project cost 4) EX-IM Bank City/State Program Mr. Bollen, SDIBI Director (Mr. Bollen will devote 5% of his time to the project	\$2, \$1,	964		-	\$4,464
(10 hours a week x 25 weeks x \$6) Total project cost 4) EX-IM Bank City/State Program Mr. Bollen, SDIBI Director (Mr. Bollen will devote 5% of his time to the project - \$77,000 x 5%) Ms. Brick, SDIBI Secretary (Ms. Brick will devote 5% of her time	\$2, \$1,	964 925		-	\$4,464

Travel (Counseling sessions: milage-1 trip x miles @ \$0.16; per diem-1 trip x average 2 days @ \$60)		\$ 240	
Supplies/postage/faxing/phoning		\$ 500	
Total project cost	\$3,118	\$2,240	\$ 5,358
5) Other Promotion Activities Ms. Brick, SDIBI Secretary (Ms. Brick will devote 10% of her time on this project - \$24,000 x 10%)	\$1,200		
Fringe Benefits (The fringe benefit rate is 23.5%) of salaries - \$1,200 x 23.5%)	\$282	·	
Student Labor (20 hours a week x 25 weeks x \$6)	\$1,000	\$ 2,000	
Supplies/postage/faxing/phoning/ Student travel	\$250	•	
Total project cost	\$2,732	\$2,400	\$5,132
Total Export Promotion Costs	\$24,106	\$17,190	\$41,296
FOREIGN DIRECT INVESTMENT ACTIVITIES:			
Mr. Bollen, SDIBI Director Mr. Bollen will devote 70% of his time on this project - \$77,000 x 70%)	\$13,475	\$13,475	
Fringe Benefits (The fringe benefit rate is 23.5% of salaries - \$26,950 x 23.5%)		\$ 3,167	
Overseas Promotional Travel 1 trip to Korea @ \$4,000		\$ 4,000	
International Advertising (2 advertisements in Dutch Magazines		\$ 4,000	

@ \$2,000)

Phone, fax, postage, brochures		\$ 2,500	
Total FDI Promotion Costs	\$13,475	\$27,142	\$40,617
GENERAL EXPENSES (for all proposed activities)			·
Mr. Bollen, SDIBI Director (Mr. Bollen will devote 15% of his time to manage all projects - \$77,000 x 15%)	\$ 5,775		
Secretarial Assistance (For all projects it is estimated that Ms. Brick will spent 40% of her time on the projects - \$24,000 x 40%)		\$4,800	
Fringe Benefits (The fringe benefit rate is 23.5% of salaries-\$10,575 x 23.5%)	\$2,485		
Supplies/postage/faxing/phoning	\$1,250		
Total General Expenses	\$9,510	\$ 4,800	\$14,310
TOTAL CONTRACT AMOUNT	\$47,091	\$49,132	\$ 96,223

LETTER OF AGREEMENT

This contract confirms that the South Dakota Department of Tourism & State Development (SDDT&SD) and the South Dakota International Business Institute (SDIBI) have entered into an agreement for SDIBI to carry out the following export promotion activities and foreign direct investment (FDI) activities:

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informed decision whether or not they would like to take advantage of EX-IM Bank's services.

B) Serve as the South Dakota liaison for the City/State EX-IM Bank financing programs.

5) Other Promotion Activities

- A) A brochure listing all the available export assistance services will be mailed to all South Dakota companies.
- B) SDIBI will keep up-to-date information on SDIBI's webpage that serves as an international business resource.
- C) SDIBI will continue assisting all entities in the State of South Dakota with international business related issues or needs, responding to the international mailings and requests received by the SDDT&SD.

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- A) SDIBI will continue to nurture its relationship with Hanul Professional Law Corporation of South Korea in order to couple more South Korean investors with South Dakota producers to built new dairy projects in South Dakota through the State's Regional Center. SDIBI expects a minimum of 3 additional EB-5 projects in 2006. SDIBI also will attempt to improve the application process for the EB-5 program by working with our congressional delegated and the USCIS.
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SDDT&SD AGREES TO:

- 1) Provide SDIBI with appropriate links to SDDT&SD's webpage.
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PAYMENTS: The SDDT&SD shall make two payments with the first payment of \$44,219 due on July 1, 2006 and the second payment of \$4,913 upon receipt of the final monthly report on December 31, 2006.

Partrick Schloss, President Northern State University

Richard Benda, Secretary South Dakota Department of Tourism & State Development

Date: 6-27-06

Date:	

MSA Center; 041001 MSA Company: 1000

Object/Sub-object MSA account: 52041400

Name & phone number of contact person: Marty Davis 773-3301

DETAILED BUDGET (July 1, 2006 - December 31, 2006)

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Ms. Brick, SDIBI Secretary (Ms. Brick will devote 20% of her time to this project - \$24,000 x 20%)	\$4,800		
Fringe Benefits (The fringe benefit rate is 23.5% of salaries - \$8,650 x 23.5%)	\$2,024		
Contractual (5 speakers at a speaking fee of \$400 each; transportation/ accommodations per diem cost will average \$700 each		\$5,500	
Flyers and Materials for seminars (5 workshops @ \$250 each)		\$1,250	
Conference room cost (2 @ \$350 each)		\$ 700	
Supplies/faxing/phoning/mailing Personnel		\$1,500	
Total project cost	\$10,674	\$8,950	\$19,624
2) International Trade Leads and Consul Mr. Bollen, SDIBI Director (Mr. Bollen will devote 5% of his time to the project - \$77,000 x 5%)	ting \$1,925		
Ms. Brick, SDIBI Secretary	\$ 600		

(Ms. Brick will devote 5% of her time on this project - $$24,000 \times 5$ %)

Fringe Benefits (The fringe benefit rate is 23.5% of salaries - \$2,525 x 23.5%)	\$ 593		
Student Labor (20 hours a week x 25 weeks x \$6)	\$1,500	\$1,500	
Supplies/postage/faxing/phoning		\$ 600	
Total project cost	\$4,618	\$2,100	\$6,718
3) South Dakota Exporters Directory Ms. Brick, SDIBI Secretary (Ms. Brick will devote 20% of her time on this project - \$24,000 x 20%)	\$2,400	•	
Fringe Benefits (The fringe benefit rate is 23.5%) of salaries - \$2,400 x 23.5%)	\$ 564		
Student Labor			
(10 hours a week x 25 weeks x \$6)		\$1,500	
	 \$2,964	\$1,500 \$1,500	\$4,464
(10 hours a week x 25 weeks x \$6)			
(10 hours a week x 25 weeks x \$6) Total project cost 4) EX-IM Bank City/State Program Mr. Bollen, SDIBI Director (Mr. Bollen will devote 5% of his time to the project		\$1,500	
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Travel (Counseling sessions: milage-1 trip x miles @ \$0.16; per diem-1 trip x average 2 days @ \$60)		\$ 240	
Supplies/postage/faxing/phoning		\$ 500	
Total project cost	\$3,118	\$2,240	\$ 5,358
5) Other Promotion Activities Ms. Brick, SDIBI Secretary (Ms. Brick will devote 10% of her time on this project - \$24,000 x 10%)	\$1,200		
Fringe Benefits (The fringe benefit rate is 23.5%) of salaries - \$1,200 x 23.5%)	\$282		
Student Labor (20 hours a week x 25 weeks x \$6)	\$1,000	\$ 2,000	
Supplies/postage/faxing/phoning/ Student travel	\$250	\$400	
Total project cost	\$2,732	\$2,400	\$5,132
Total Export Promotion Costs	\$24,106	\$17,190	\$41,296
FOREIGN DIRECT INVESTMENT ACTIVITIES:			
Mr. Bollen, SDIBI Director Mr. Bollen will devote 70% of his time on this project - \$77,000 x 70%)	\$13,475	\$13,475	
Fringe Benefits (The fringe benefit rate is 23.5% of salaries - \$26,950 x 23.5%)		\$ 3,167	
Overseas Promotional Travel 1 trip to Korea @ \$4,000		\$ 4,000	
International Advertising (2 advertisements in Dutch Magazines		\$ 4,000	

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Phone, fax, postage, brochures	\$ 2,500		
Total FDI Promotion Costs	\$13,475	\$27,142	\$40,617
GENERAL EXPENSES (for all proposed activities)			
Mr. Bollen, SDIBI Director (Mr. Bollen will devote 15% of his time to manage all projects - \$77,000 x 15%)	\$ 5,775		
Secretarial Assistance (For all projects it is estimated that Ms. Brick will spent 40% of her time on the projects - \$24,000 x 40%)		\$4,800	
Fringe Benefits (The fringe benefit rate is 23.5% of salaries-\$10,575 x 23.5%)	\$2,485		
Supplies/postage/faxing/phoning	\$1,250		
Total General Expenses	\$9,510	\$ 4,800	\$14,310
TOTAL CONTRACT AMOUNT	\$47,091		\$ 96,223

Contract Number:	Date Paids		Edit Payment
Contract Number: 07-0400	-006 Paid:	01/22/2007 Amo	unt: \$4,913.00
Contract Number: 07-0400	-006 Date Faigt	07/26/2006 Amo	#ht: \$44,219.00

Amendment to January 1, 2007 to June 30, 2007 LETTER OF AGREEMENT

This contract confirms that the South Dakota Department of Tourism & State Development (SDDT&SD) and the South Dakota International Business Institute (SDIBI) have entered into an agreement for SDIBI to carry out the following export promotion activities and foreign direct investment (FDI) activities:

CONTRACT PERIOD: The contract period shall continue through December 31, 2007.

EXPORT PROMOTION ACTIVITIES TO BE PERFORMED:

1) International Business Seminars

A) Provide a minimum of 3 workshops for South Dakota exporters on a yet-to-bo-determined international business topic.

2) International Trade Leads & Consulting

- A) SDIBI will consult and assist South Dakota companies with general and specific international business issues on a request basis.
- B) SDIBI will provide international trade leads obtained from a variety of sources to 168 South Dakota companies who have signed up for this service.

3) South Dakota Exporters Directory

- A) SDIBI will maintain the electronic version of the South Dakota Exporters Directory in order to assure that South Dakota made products are effectively promoted in cyberspace.
- B) SDIBI will keep a number of hard copies of the directory on file for those who do not have internet access to the electronic version of the Directory.

4) EX-IM Bank City/State Program

- A) SDIBT will conduct a direct mailing campaign to maintain awareness of EX-IM Bank's export finance products. SDIBI will provide additional consultations and follow-up in order to assure that South Dakota companies can make an informed decision whether or not they would like to take advantage of EX-IM Bank's services.
- B) Serve as the South Dakota liaison for the City/State

EX-IM Bank financing programs.

5) Other Promotion Activities

- A) A brochure listing all the available export assistance services will be mailed to all South Dakota companies.
- B) SDIBI will keep up-to-date information on SDIBI's webpage that serves as an international business resource.
- C) SDIBI will continue assisting all entities in the State of South Dakota with international business related issues or needs, responding to the international mailings and requests received by the SDDT&SD.

FOREIGN DIRECT INVESTMENT ACTIVITIES TO BE PERFORMED:

SDIBI will focus on meat processing & dairy development as our recent USCIS amendment allows for economic development within those industry sectors. China and Korea will be targeted with meat processing projects while India will be targeted with dairy projects. SDIBI will also explore viability of our EB-5 program in Chinese provinces other than Guangdong, other SE Asian countries and South America. SDIBI will work exclusively with Hanul Professional Law Corporation for submission of the I-526 petitions. Identified and qualified recruiters will be introduced to Hanul for further collaborative cooperation.

- A. SDIBI will continue to nurture its relationship with Hanul Professional Law Corporation in order to couple more South Korean investors with South Dakota meat processing projects through the State's Regional Center. SDIBI expects a minimum of 1-2 additional EB-5 projects by the end of 2007.
- B. SDIBT will identify additional relationships in other provinces other than Guangdong to recruit Chinese investors for our meat processing projects. This work will be done with Hanul. Because of the cultural implications, India will be targeted for dairy projects only.
- C. SDIBI will identify additional relationships in South East Asia and South America to recruit investors for our meat processing projects.
- D. SDIBI, with Hanul, will develop a website to recruit investors worldwide for our EB-5 projects. The internet is to identify investors in non-targeted countries as well as an information source for all investors.

SDDT&SD AGREES TO:

1) Provide SDIBI with appropriate links to SDDT&SD's

webpage.

- 2) Provide SDIBI with ample recruitment promotional material currently used by SDDT&SD.
- 3) Assist in creating awareness of SDIBI's export promotion activities and services.

REFORTING: The SDIBI will provide the SDDT&SD Commissioner a monthly report by the last business day of each month. The report shall provide information on each of the services addressed in this agreement. Additionally, each monthly report shall provide a summary of expenses incurred as they pertain to this agreement.

PAYMENTS: The SDDT&SD shall make two payments with the first payment of \$45,486 due on July 1, 2007 and the second payment of \$5,054 upon receipt of the final monthly report on December 31, 2007.

Partrick Schloss, President Northern State University

Richard Benda, Secretary,
Richard Benda, Secretary, D
South Dakota Department of
Tourism & State Development

	•		
Date:		Date:	;

DETAILED BUDGET (July 1, 2007 - December 31, 2007)

	NSU	State	Total
EXPORT PROMOTION ACTIVITIES:			
1) International Business Seminars Mr. Bollen, SDTBI Director (Mr. Bollen will devote 5% of his time to the project - \$84,300 x 5% / 2)	\$2,108		
Ms. Brick, SDIBI Secretary (Ms. Brick will devote 20% of her time to this project - \$26,000 x 20% / 2)	\$2,600		
Fringe Benefits (The fringe benefit rate is 23.5% of salaries - \$4,708 x 23.5%)	\$1,106		
Contractual (3 speakers at a speaking fee of \$400 each; transportation/ accommodations per diem cost will average \$700 each		\$3,300	
Flyers and Materials for seminars (3 workshops @ \$250 each)		\$ 750	
Conference room cost (2 @ \$350 each)		\$ 700	
Supplies/faxing/phoning/mailing Personnel		\$1,000	
Total project cost	\$5,814	\$5,750	\$11,564
2) International Trade Leads and Consul Mr. Bollen, SDIBI Director (Mr. Bollen will devote 5% of his time to the project - \$84,300 x 5% / 2)	_		
Ms. Brick, SDIBI Secretary (Ms. Brick will devote 5% of her time on this project - \$26,000 x 5% / 2)	\$ 650		

Fringe Benefits (The fringe benefit rate is 23.5% of salaries - \$2,758 x 23.5%)	\$ 648		
Student Labor (20 hours a week x 25 weeks x \$6)			
Supplies/postage/faxing/phoning	\$1,500 \$ 600	\$1,500	
Total project cost 3) South Dakota Francis	\$5,506	\$1,500	\$7,006
3) South Dakota Exporters Directory Ms. Brick, SDIBI Secretary (Ms. Brick will devote 20% of her time on this project - \$26,000 x 20% / 2)	\$2,600		
Fringe Benefits (The fringe benefit rate is 23.5%) of salaries - \$2,600 x 23.5%)	\$ 611		
Student Labor (10 hours a week x 25 weeks x \$6)		\$1,500	
Total project cost	\$3,211	\$1,500	\$4,711
4) EX-IM Bank City/State Program Mr. Bollen, SDIBI Director (Mr. Bollen will devote 5% of his time to the project - \$84,300 x 5% / 2)	\$2,108		71,/11
Ms. Brick, SDIBI Secretary (Ms. Brick will devote 5% of her time on this project - \$26,000 x 5% / 2)	\$ 650		
(Ms. Brick will devote 5% of her time	\$ 650 \$ 648		
(Ms. Brick will devote 5% of her time on this project - \$26,000 x 5% / 2) Fringe Benefits (The fringe benefit rate is 23.5%	. 300	\$1,500	
(Ms. Brick will devote 5% of her time on this project - \$26,000 x 5% / 2) Fringe Benefits (The fringe benefit rate is 23.5% of salaries - \$2,758 x 23.5%) Student Labor	. 300	\$1,500 \$ 500	

5) Other Promotion Activities Ms. Brick, SDIBI Secretary (Ms. Brick will devote 10% of her time on this project - \$26,000 x 10% / 2)	\$1,300	
Fringe Benefits (The fringe benefit rate is 23.5%) of salaries - \$1,300 x 23.5%)	\$305	
Student Labor (20 hours a week x 25 weeks x \$6)	\$1,000	\$ 2,000
Supplies/postage/faxing/phoning/ Student travel	\$250 	\$400
Total project cost	\$2,855	\$2,400 \$5,255
Total Export Promotion Costs	\$20,792	\$13,150 \$33,942
FOREIGN DIRECT INVESTMENT ACTIVITIES:		
Mr. Bollen, SDIBI Director Mr. Bollen will devote 70% of his time on this project - \$84,300 x 70% / 2)		\$14,690
Fringe Benefits (The fringe benefit rate is 23.5% of salaries - \$29,504 x 23.5%)	\$ 6,933	
Overseas Promotional Travel 1 trip to Korea @ \$4,000 1 trip to China @ \$4,000 1 trip to SE Asia @ \$4,000		\$15,000
1 trip to South America @ \$3,000 Phone, fax, postage, brochures		\$ 2,500
Total FDI Promotion Costs	\$21,7 4 7	\$32,190 \$53,937
<pre>GENERAL EXPENSES (for all proposed activities) Mr. Bollen, SDIBI Director</pre>	\$ 6,323	
(Mr. Bollen will devote 15% of his time to manage all projects - \$84,300 x 15% / 2)		

Secretarial Assistance (For all projects it is estimated that Ms. Brick will spent 40% of her time on the projects - \$26,000 x 40% / 2)		\$5,200
Fringe Benefits (The fringe benefit rate is 23.5% of salaries-\$11,523 x 23.5%)	\$2,708	
Supplies/postage/faxing/phoning	\$1,250	
Total General Expenses	\$10,281	\$ 5,200 \$ 15,481
TOTAL CONTRACT AMOUNT	\$52,820	\$50,540 \$ 103,360

LETTER OF AGREEMENT

This contract confirms that the South Dakota Department of Tourism & State Development (SDDT&SD) and the South Dakota International Business Institute (SDIBI) have entered into an agreement for SDIBI to carry out the following export promotion activities and foreign direct investment (FDI) activities:

CONTRACT PERIOD: The contract period shall be from January 1, 2007 to June 30, 2007.

EXPORT PROMOTION ACTIVITIES TO BE PERFORMED:

1) International Business Seminars

A) Provide a minimum of 1 workshop for South Dakota exporters on a yet-to-be-determined international business topic.

2) International Trade Leads & Consulting

- A) SDIBI will consult and assist South Dakota companies with general and specific international business issues on a request basis.
- B) SDIBI will provide international trade leads obtained from a variety of sources to 130 South Dakota companies who have signed up for this service.

3) South Dakota Exporters Directory

- A) SD1BI will maintain the electronic version of the South Dakota Exporters Directory in order to assure that South Dakota made products are effectively promoted in cyberspace.
- B) SDIBI will keep a number of hard copies of the directory on file for those who do not have internet access to the electronic version of the Directory.

4) EX-IM Bank City/State Program

- A) SDIBI will conduct a direct mailing campaign to maintain awareness of EX-IM Bank's export finance products. SDIBI will provide additional consultations and follow-up in order to assure that South Dakota companies can make an informed decision whether or not they would like to take advantage of EX-IM Bank's services.
- B) Serve as the South Dakota liaison for the City/State EX-IM Bank financing programs.



5) Other Promotion Activities

- A) A brochure listing all the available export assistance services with be mailed to all South Dakota companies.
- 3) SDIBI will keep up-to-date information on SDIBI's webpage that serves as an international business resource.
- C) SDIBI will continue assisting all entities in the State of South Dakota with international business related issues or needs, responding to the international mailings and requests received by the SDDT&SD.

FOREIGN DIRECT INVESTMENT ACTIVITIES TO BE PERFORMED:

SDIBI will focus on dairy development as this industry sector appears to generate the highest return on investment for South Dakota. Additionally SDIBI will continue to work on coupling green house projects with ethanol plants through collaboration with Broin & Associates and Dalsem Energy Systems of the Netherlands. SDIBI will also explore expanding the EB-5 program to other industry sectors.

- A) SDIBI will continue to nurture its relationship with Hanul Professional Law Corporation of South Korea in order to couple more South Korean investors with South Dakota producers to built new dairy projects in South Dakota through the State's Regional Center. SDIBI expects a minimum of 3 additional EB-5 projects by the end of June, 2007. Additionally, SDIBI will attempt to expand the EB-5 recruiting efforts into the PRC and Taiwan as the opportunities in Korea are diminishing. SDIBI currently is identifying potential partners for this venture in the PRC.
- B) SDIBT will attempt to recruit additional milk processing capacity to South Dakota through an update of a "Dairy Industry Study" which will be utilized to invite milk processors or dairy support industries to analyze the opportunities that exist in South Dakota.
- C) SDIBL will continue to work with Broin & Associates and Dalsem Energy Systems on ways to couple greenhouse projects with ethanol plants.

SDDT&SD AGREES TO:

- 1) Provide SDIBI with appropriate links to SDDT&SD's webpage.
- 2) Provide SDIBI with ample recruitment promotional material currently used by SDDT&SD.
- 3) Assist in creating awareness of SDIBI's export promotion activities and services.

REPORTING: The SDTBI will provide the SDDT&SD Commissioner a monthly report by the last business day of each month. The report shall provide information on each of the services addressed in this agreement. Additionally, each monthly report shall provide a summary of expenses incurred as they pertain to this agreement.

PAYMENTS: The SDDT&SD shall make two payments with the first payment of \$45,486 due on January 1, 2007 and the second payment of \$5,054 upon receipt of the final monthly report on June 30, 2007.

Partrick Schloss, President Northern State University

Richard Benda, Secretary, South Dakota Department of Tourism & State Development

Date: 1-8-07

Date: 12.2906

State Agency Coding (MSA Center); 041001 State Agency MSA Company for which contract will be paid; 1000 Object/subobject MSA account to which voucher will be coded; 52041400 Name and phone number of contact person in State Agency who can provide additional information regarding this contract: Marty Davis 773-4010

DETAILED BUDGET (January 1, 2007 - June 30, 2007)

		,	
	NSU	State	Total
EXPORT PROMOTION ACTIVITIES:			
1) International Business Seminars Ms. Brick, SDIBI Secretary (Ms. Brick will devote 10% of her tir to this project - \$27,000 x 10% / 2)	\$1,350 ne		
Fringe Benefits (The fringe benefit rate is 23.5% of salaries - \$1,350 x 23.5%)	\$ 317		
Contractual (1 speaker at a speaking fee of \$400 each; transportation/ accommodations per diem cost will average \$700 each		\$1,100	
Flyers and Materials for seminars (1 workshop @ \$250 each)		\$ 250	
Conference room cost (1 @ \$350 each)		\$ 350	
Supplies/faxing/phoning/mailing		\$ 300	
Total project cost	\$1,667	\$2,000	\$3,667
2) International Trade Leads and Consumers. Brick, SDIBI Secretary (Ms. Brick will devote 10% of her time on this project - \$27,000 x 10% / 2)	lting \$1,350		¥3,007
Fringe Benefits (The fringe benefit rate is 23.5% of salaries - \$1,350 x 23.5%)	\$ 317		
Student Labor (20 hours a week x 25 weeks x \$6)	\$1,500	\$1,500	
Supplies/postage/faxing/phoning		\$ 600	
Total project cost	\$3,167	\$2,100	\$5,267
3) South Dakota Exporters Directory			, ,

Ms. Brick, SDIBI Secretary (Ms. Brick will devote 20% of her tim on this project - \$27,000 x 20% / 2)	\$2,700 e		
Fringe Benefits (The fringe benefit rate is 23.5%) of salaries - \$2,700 x 23.5%)	\$ 634		
Student Labor (10 hours a week x 25 weeks x \$6)		\$1,500	
Total project cost	\$3,334		\$4,834
4) EX-IM Bank City/State Program Mr. Bollen, SDIBI Director (Mr. Bollen will devote 5% of his time to the project \$82,000 x 5% / 2)	\$2,050		,
Ms. Brick, SDIBI Secretary (Ms. Brick will devote 5% of her time on this project - \$27,000 x 5% / 2)	\$ 675		
Fringe Benefits (The fringe benefit rate is 23.5% of salaries - \$2,725 x 23.5%)	\$ 640		
Student Labor (10 hours a week x 25 weeks x \$6)		\$1,500	
Travel (Counseling sessions: milage-1 trip x miles @ \$0.16; per diem-1 trip x average 2 days @ \$60)		\$ 240	
Supplies/postage/faxing/phoning		\$ 500	
Total project cost	\$3,365		\$ 5,605
5) Other Promotion Activities Ms. Brick, SDIBI Secretary (Ms. Brick will devote 10% of her time on this project - \$27,000 x 10% / 2)	\$1,350		, 133
Fringe Benefits (The fringe benefit rate is 23.5%) of salaries - \$1,350 x 23.5%)	\$317		

Student Labor

•		
(20 hours a week x 25 weeks x \$6)	\$1,000	\$ 2,000
Supplies/postage/faxing/phoning/ Student travel	\$250	\$400
Total project cost		
Total Export Promotion Costs	\$2,917	\$2,400 \$5,317
Import Fibmotion Costs	\$14,450	\$10,240 \$24,690
FOREIGN DIRECT INVESTMENT ACTIVITIES		
Mr. Bollen, SDIBI Director Mr. Bollen will devote 80% of his tim on this project - \$82,000 x 80% / 2)		\$16,400
Ms. Brick, SDIBI Secretary (Ms. Brick will devote 5% of her time on this project - \$27,000 x 5% / 2)	\$ 675	
Fringe Benefits (The fringe benefit rate is 23.5% of salaries - \$33,475 x 23.5%)	\$ 3,933	
Overseas Promotional Travel - Korea 1 trip to Korea @ \$4,000		\$ 4,000
Overseas Exploratory & Promotional Travel - PRC/Taiwan 2 trips to PRC & Taiwan @ \$4,000 each		\$ 8,000
<pre>International Advertising (2 advertisements in international magazines @ \$2,000)</pre>		\$ 4,000
Phone, fax, postage, brochures		\$ 2,500
Total FDI Promotion Costs	\$21,008	\$3 4 ,900 \$55,908
GENERAL EXPENSES (for all proposed activities)		
Mr. Bollen, SDIRI Director	\$ 6,150	
Secretarial Assistance (For all projects it is estimated		

,07-0400-033

TOTAL CONTRACT AMOUNT	\$45,572	\$50,540	\$96,112
Total General Expenses	\$10,114	\$ 5,400	\$15,514
Supplies/postage/faxing/phoning	\$ 1,250		
Fringe Benefits (The fringe benefit rate is 23.5% of salaries-\$11,550 x 23.5%)	\$ 2,714		
that Ms. Brick will spent 40% of her time on the projects - \$27,000 x 40% / 2)		\$ 5,400	

5) Other Promotion Activities

- A) A brochure listing all the available export assistance services will be mailed to all South Dakota companies.
- B) SDIBI will keep up-to-date information on SDIBI's webpage that serves as an international business resource.
- C) SDIBI will continue assisting all entities in the State of South Dakota with international business related issues or needs, responding to the international mailings and requests received by the SDDT&SD.

FOREIGN DIRECT INVESTMENT ACTIVITIES TO BE PERFORMED:

SDIBI will focus on expanding the geographical area of the regional center to include all of South Dakota except for the cities of Aberdeen, Watertown, MSA of Rapid City and MSA of Sioux Falls. SDIBI also will seek to expand the activities of the regional center to include six additional industry clusters. Additionally, foreign investor recruitment efforts will be intensified in China and expanded in South America. SDIBI will continue to work exclusively with Hanul Professional Law Corporation for submission of the I-526 petitions and management of the regional center. Finally, SDIBI will explore a new structure to better select and monitor EB-5 projects.

- A. SDIBI will submit an amendment request to the USCIS to expand the geographical area of the regional center and to expand the activities of the center with six industry sectors.
- B. SDIBI will identify additional relationships in South America for dairy projects and additional relationships in China for better foreign investor recruitment. This work will be done with Hanul.
- C. SDIBI will develop and implement a better structure to select and monitor EB-5 projects.
- D. SDIBI, with Hanul, will further develop a website to recruit investors worldwide for our EB-5 projects. The internet is to identify investors in non-targeted countries as well as an information source for all investors.

SDDT&SD AGREES TO:

- 1) Provide SDIBI with appropriate links to SDDT&SD's webpage.
- 2) Provide SDIBI with ample recruitment promotional material currently used by SDDT&SD.
- 3) Assist in creating awareness of SDIBI's export promotion

LETTER OF AGREEMENT

This contract confirms that the South Dakota Department of Tourism & State Development (SDDT&SD) and the South Dakota International Business Institute (SDIBI) have entered into an agreement for SDIBI to carry out the following export promotion activities and foreign direct investment (FDI) activities:

CONTRACT PERIOD: The contract period shall be from January 1, 2008 to June 30, 2008.

EXPORT PROMOTION ACTIVITIES TO BE PERFORMED:

1) International Business Seminars

A) Provide a minimum of 1 workshop for South Dakota exporters on a yet-to-be-determined international business topic.

2) International Trade Leads & Consulting

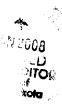
- A) SDIBI will consult and assist South Dakota companies with general and specific international business issues on a request basis.
- B) SDIBI will provide international trade leads obtained from a variety of sources to 130 South Dakota companies who have signed up for this service.

3) South Dakota Exporters Directory

- A) SDIBI will maintain the electronic version of the South Dakota Exporters Directory in order to assure that South Dakota made products are effectively promoted in cyberspace.
- B) SDIBI will keep a number of hard copies of the directory on file for those who do not have internet access to the electronic version of the Directory.

4) EX-IM Bank City/State Program

- A) SDIBI will conduct a direct mailing campaign to maintain awareness of EX-IM Bank's export finance products. SDIBI will provide additional consultations and follow-up in order to assure that South Dakota companies can make an informed decision whether or not they would like to take advantage of EX-IM Bank's services.
- B) Serve as the South Dakota liaison for the City/State EX-IM Bank financing programs.



Contract Number:		Date Paid.			Edit Payment
Contract Number: C	07-0400-033	Date Paid	04/17/2008	Amount	\$5,054.00
Contract Number:	07-0400-033	Date Paid:	05/11/2007	Amount:	\$633.23
: Contract Number:		Pale Pald	05/11/2007	1.00	\$248.71
Contract Number:		Date Paid	05/11/2007 ค่า เห	4.4	\$156.25
Contract Number:	07-0400-033	Date Pales	01/25/2007	Ameunt	\$45,486.00

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activities and services.

REPORTING: The SDIBI will provide the SDDT&SD Commissioner a monthly report by the last business day of each month. The report shall provide information on each of the services addressed in this agreement. Additionally, each monthly report shall provide a summary of expenses incurred as they pertain to this agreement.

PAYMENTS: The SDDT&SD shall make two payments with the first payment of \$53,856 due on January 1, 2008 and the second payment of \$5,984 upon receipt of the final monthly report on June 30, 2008.

Partrick Schloss, President Northern State University

Richard Benda, Secretary, South Dakota Department of Tourism & State Development

Date: 1-05

Date: /- Z - 08

State Agency Coding (MSA Center) 041001
State Agency MSA Company for which contract will be paid: 1000
Object/subobject MSA account to which voucher will be coded: 52041300
Name and phone number of contact person in State Agency who can provide additional information regarding this contract: Marty Davis

DETAILED BUDGET (January 1, 2008 - June 30, 2008)

	NSU	State	Total
EXPORT PROMOTION ACTIVITIES:			
1) International Business Seminars Mr. Bollen, SDIBI Director (Mr. Bollen will devote 5% of his time to the project - \$84,300 x 5% / 2)	\$2,108		
Ms. Brick, SDIBI Secretary (Ms. Brick will devote 20% of her time to this project - \$26,000 x 20% / 2)	\$2,600		
Fringe Benefits (The fringe benefit rate is 23.5% of salaries - \$4,708 x 23.5%)	\$1,106		
Contractual (1 speaker at a speaking fee of \$400; transportation/ accommodations per diem cost will average \$700		\$1,100	
Flyers and Materials for seminars (1 workshop @ \$250)		\$ 250	
Conference room cost (1 @ \$350)		\$ 350	
Supplies/faxing/phoning/mailing Personnel		\$ 350	
Total project cost	\$5,814	\$2,050	\$ 7,864
2) International Trade Leads and Consul Mr. Bollen, SDIBI Director (Mr. Bollen will devote 5% of his time to the project - \$84,300 x 5% / 2)	ting \$2,108		
Ms. Brick, SDIBI Secretary (Ms. Brick will devote 5% of her time on this project - \$26,000 x 5% / 2)	\$ 650		

Fringe Benefits

(The fringe benefit rate is 23.5% of salaries - \$2,758 x 23.5%)	\$ 648		
Student Labor (20 hours a week x 25 weeks x \$6)	\$1,500	\$1,500	
Supplies/postage/faxing/phoning	\$ 600		
Total project cost	\$5,506	\$1,500	\$7,006
3) South Dakota Exporters Directory Ms. Brick, SDIBI Secretary (Ms. Brick will devote 20% of her time on this project - \$26,000 x 20% / 2)	\$2,600		
Fringe Benefits (The fringe benefit rate is 23.5%) of salaries - \$2,600 x 23.5%)	\$ 611		
Student Labor (10 hours a week x 25 weeks x \$6)		\$1,500	
Total project cost	\$3,211	\$1,500	\$4,711
4) EX-IM Bank City/State Program Mr. Bollen, SDIBI Director (Mr. Bollen will devote 5% of his time to the project - \$84,300 x 5% / 2)	\$2,108		
Ms. Brick, SDIBI Secretary (Ms. Brick will devote 5% of her time on this project - \$26,000 x 5% / 2)	\$ 650		
Fringe Benefits (The fringe benefit rate is 23.5% of salaries - \$2,758 x 23.5%)	\$ 648		
Student Labor (10 hours a week x 25 weeks x \$6)		\$1,500	
Supplies/postage/faxing/phoning		\$ 500	
Total project cost	\$3,406	\$2,000	\$ 5,406

5) Other Promotion Activities

Ms. Brick, SDIBI Secretary (Ms. Brick will devote 10% of her time on this project - \$26,000 x 10% / 2)	\$1,300		
Fringe Benefits (The fringe benefit rate is 23.5%) of salaries - \$1,300 x 23.5%)	\$305		
Student Labor (20 hours a week x 25 weeks x \$6)	\$1,000	\$ 2,000	
Supplies/postage/faxing/phoning	\$250	\$400	
Total project cost	\$2,855	 \$2,400	\$ 5,255
Total Export Promotion Costs	\$20,792	\$ 9,450	\$30,242
FOREIGN DIRECT INVESTMENT ACTIVITIES:			
Mr. Bollen, SDIBI Director Mr. Bollen will devote 70% of his time on this project - \$84,300 x 70% / 2)	\$14,815	\$14,690	
Fringe Benefits (The fringe benefit rate is 23.5% of salaries - \$29,505 x 23.5%)	\$ 6,934		
Overseas Promotional Travel 1 trip to Korea @ \$5,000 2 trips to China @ \$10,000 1 trip to SE Asia @ \$4,000 2 trips to South America @ \$8,000		\$27,000	
Phone, fax, postage, brochures		\$ 3,500	
Total FDI Promotion Costs	\$21,749	\$45,190	\$66,939
GENERAL EXPENSES (for all proposed activities)			
Mr. Bollen, SDIBI Director (Mr. Bollen will devote 15% of his time to manage all projects - \$84,300 x 15% / 2)	\$ 6,323		
Secretarial Assistance (For all projects it is estimated			

TOTAL CONTRACT AMOUNT	\$52,822 ======	\$59,840 \$ 112,	 662
Total General Expenses	\$10,281	\$ 5,200 \$ 15,	481
Supplies/postage/faxing/phoning	\$1,250		
Fringe Benefits (The fringe benefit rate is 23.5% of salaries-\$11,523 x 23.5%)	\$2,708		
that Ms. Brick will spent 40% of her time on the projects - \$26,000 x 40% / 2)		\$5,200	

Contract Number:	Data Paid:		Edit Payment
Contract Number: 08-0400-032	Date Pald:	04/17/2008 Airio	unt: (\$5,054.00)
Contract Number: 08-0400-032	Date Paid	02/06/2008 Amo	unt: \$5,054.00
Contract Number: 08-0400-032	Date Paid	01/31/2008 Amo	unt: \$53,856.00

LETTER OF AGREEMENT

This contract confirms that the South Dakota Department of Tourism & State Development (SDDT&SD) and the South Dakota International Business Institute (SDIBI) have entered into an agreement for SDIBI to carry out the following export promotion and foreign direct investment (FDI) activities:

CONTRACT PERIOD: The contract period shall be from July 1, 2008 to June 30, 2009.

EXPORT PROMOTION ACTIVITIES TO BE PERFORMED:

1) International Business Seminars

A) Provide 3 workshops for South Dakota exporters on international business topics.

2) International Trade Leads & Consulting

- A) SDIBI will consult and assist South Dakota companies with general and specific international business issues on a request basis.
- B) SDIBI will provide international trade leads obtained from a variety of sources to 168 South Dakota companies who have signed up for this service.

3) South Dakota Exporters Directory

- A) SDIBI will maintain the electronic version of the South Dakota Exporters Directory in order to assure that South Dakota made products are effectively promoted in cyberspace.
- B) SDIBI will keep a number of hard copies of the directory on file for those who do not have internet access to the electronic version of the Directory.

4) EX-IM Bank City/State Program

- A) SDIBI will conduct a direct mailing campaign to maintain awareness of EX-IM Bank's export finance products. SDIBI will provide additional consultations and follow-up in order to assure that South Dakota companies can make an informed decision whether or not they would like to take advantage of EX-IM Bank's services.
- B) Serve as the South Dakota liaison for the City/State EX- $\widetilde{\mathbb{N}}$ IM Bank financing programs.

5) Other Promotion Activities

- A. A brochure listing all the available export assistance services will be mailed to all South Dakota companies.
- B. SDIBI will keep up-to-date information on SDIBI's webpage that serves as an international business resource.
- C. SDIBI will continue assisting all entities in the State of South Dakota with international business related issues or needs, responding to the international mailings and requests received by the SDDT&SD.
- D. SDIB1 will purchase MISER statistics on international trade and integrate them in a user-friendly statistical report. An annual computation of all statistics shall be provided to GOED by April 30.

FOREIGN DIRECT INVESTMENT ACTIVITIES TO BE PERFORMED:

- A) SDIBI will further engage the PRC market by developing new relationships with additional recruiters.
- B) SDIBI will follow up on the amendment request that has been submitted to the USCIS which would expand the geographical area of the regional center and increase the allowable activities to include 6 additional industry clusters.
- C) SDIBI will work with International Immigration Services PA attempting to introduce dairy projects to South America.
- D) SDIBI will continue to conduct investor recruitment events with Hanul in the PRC and South Korea.

SDDT&SD AGREES TO:

- Provide SDIBI with appropriate links to SDDT&SD's webpage.
- 2) Provide SDIBI with ample recruitment promotional material currently used by SDDT&SD.
- 3) Assist in creating awareness of SDIBI's export promotion activities and services.

REPORTING: The SDIBI will provide the SDDT&SD Commissioner a monthly report by the last business day of each month. The report shall provide information on each of the services addressed in this agreement. Additionally, each monthly report shall provide a summary of expenses incurred as they pertain to this agreement.

PAYMENTS: The SDDT&SD shall make two payments with the first payment of \$112,320 due on July 1, 2008 and the second payment of \$12,480 upon receipt of the final monthly report on June 30, 2009.

Laurie Stenberg Nicholas
Interim President
Northern State University

Date: 8/13/2008

Richard Benda Secretary

South Dakota Department of Tourism & State Development

Date: 0 000

DETAILED BUDGET (July 1, 2008 - June 30, 2009)

	NSU	State	Total
EXPORT PROMOTION ACTIVITIES:			
1) International Business Seminars Mr. Bollen, SDIBI Director (Mr. Bollen will devote 5% of his time to the project - \$87,000 x 5%)	\$4,350		
Ms. Brick, SDIBI Secretary (Ms. Brick will devote 20% of her time to this project - \$27,000 x 20%)	\$5,400		
Fringe Benefits (The fringe benefit rate is 23.5% of salaries - \$9,750 x 23.5%)	\$2 , 291		
Contractual (3 speakers at a speaking fee of \$400; transportation/accommodations per diem cost will average \$700 each		\$3,300	
Flyers and Materials for seminars (3 workshops @ \$250)		\$ 750	
Conference room cost (2 @ \$350)		\$ 700	
Supplies/faxing/phoning/mailing Personnel		\$1,000	
Total project cost	\$12,041	\$5,750	\$17,791
2) International Trade Leads and Consumer. Bollen, SDIBI Director (Mr. Bollen will devote 5% of his time to the project - \$87,000 x 5%)	ltin g \$4,350		
Ms. Brick, SDIBI Secretary (Ms. Brick will devote 5% of her time on this project - \$27,000 x 5%)	\$1,350		

Prince Describe			
Fringe Benefits (The fringe benefit rate is 23.5% of salaries - \$5,700 x 23.5%)	\$1,340		
Chudont Talan			4
Student Labor			
(20 hours a week x 50 weeks x \$6)	\$3,000	\$3,000	
Supplies/postage/faxing/phoning	\$1,200		
Total project cost	\$11,240	\$3,000	\$14,240
3) South Dakota Exporters Directory Ms. Brick, SDIBI Secretary (Ms. Brick will devote 20% of her time on this project - \$27,000 x 20%)	\$5,400		
Fringe Benefits			
(The fringe benefit rate is 23.5%) of salaries - \$5,400 x 23.5%)	\$1,269		
Student Labor			
(10 hours a week x 50 weeks x \$6)		\$3,000	
Total project cost	\$6,669	\$3,000	\$9,669
4) EX-IM Bank City/State Program Mr. Bollen, SDIBI Director (Mr. Bollen will devote 5% of his time to the project - \$87,000 x 5%)	\$4,350		
Ms. Brick, SDIBI Secretary (Ms. Brick will devote 5% of her time on this project - \$27,000 x 5%)	\$1,350		
Fringe Benefits (The fringe benefit rate is 23.5% of salaries - \$5,700 x 23.5%)	\$1,340		
Student Labor (10 hours a week x 50 weeks x \$6)		\$3,000	
Supplies/postage/faxing/phoning		\$1,000	
Total project cost	\$7,040	-	\$11,040
	, , , , , ,	43,000	411,U4U

5) Other Promotion Activities Ms. Brick, SDIBI Secretary (Ms. Brick will devote 10% of her time on this project - \$27,000 x 10%)	\$2,700		
Fringe Benefits (The fringe benefit rate is 23.5%) of salaries - \$2,700 x 23.5%)	\$635		
Student Labor (20 hours a week x 50 weeks x \$6)	\$2,000	\$ 4,000	
Supplies/postage/faxing/phoning	\$500	\$800	
Total project cost	\$5,835	\$4,800	\$10,635
Total Export Promotion Costs	\$42,825	\$20,550	\$63,375
FOREIGN DIRECT INVESTMENT ACTIVITIES:			
Mr. Bollen, SDIBI Director Mr. Bollen will devote 70% of his time on this project - \$87,000 x 70%)	\$30,450	\$30,450	
Fringe Benefits (The fringe benefit rate is 23.5% of salaries - \$60,900 x 23.5%)	\$14,312		
Overseas Promotional Travel (travel, per diem & hosting events) 2 trips to Korea @ \$7,000 3 trips to China @ \$7,000 2 trips to SE Asia @ \$7,000 1 trip to South America @ \$7,000		\$56,000	
Phone, fax, postage, brochures		\$ 7,000	
Total FDI Promotion Costs \$	44,762	\$93,450	\$138,212
GENERAL EXPENSES (for all proposed activities)		÷	
Mr. Bollen, SDIBI Director (Mr. Bollen will devote 15% of his time to manage all projects - \$87,000 x 15%)	\$13,050		

Secretarial Assistance (For all projects it is estimated that Ms. Brick will spent 40% of her time on the projects - \$27,000 x 40%)		\$10,800	
Fringe Benefits (The fringe benefit rate is 23.5% of salaries-\$23,850 x 23.5%)	\$5,605		
Supplies/postage/faxing/phoning	\$2,500		
Total General Expenses	\$ 21,155	\$ 10,800	\$ 31,955
TOTAL CONTRACT AMOUNT	\$108,742	\$124,800	\$233,542

- -State Agency Coding (MSA Center): 0410
- -State Agency MSA Company for which contract will be paid: 1000
- -Object/Subobject MSA account to which voucher will be coded: 5204130
- -Name and phone number of contact person in State Agency who can provide additional information regarding this contract: Richard Benda 773-3301

Contract Number:		Date Pald:		Edit Payment
Contract Number:	09-0400-016	Date Paid:	06/18/2009 Am	ount: \$12,480.00
Contract Number:	09-0400-016	Date Pald:	09/03/2008 A m	ount: \$112,320.00